

Table G-34. HOME SALES BY ORIGIN OF BUYER - HAWAII

Year	Number of homes purchased by			Average price of homes purchased by (in dollars)		
	Local buyers	Main-landers	Foreign buyers	Local buyers	Main-landers	Foreign buyers
2008	2,310	1,532	118	310,214	424,666	530,815
2009	2,106	1,530	98	236,140	390,633	525,523
2010	2,961	2,071	241	228,458	419,307	351,348
2011	1,579	1,258	89	219,637	493,936	555,401
2012	1,688	978	110	217,804	539,738	618,388
2013	1,543	1,172	110	304,222	645,761	876,130
2014	1,543	1,094	88	335,583	684,175	822,233
2015	1,714	1,066	42	393,737	731,083	991,329
2016	1,812	1,119	37	365,097	772,918	1,107,271
2017	1,875	1,312	66	368,212	816,553	909,738
2018	2,002	1,329	81	394,462	704,015	1,343,418
2019	2,404	1,419	66	375,371	728,322	1,008,840
2008 1 Qtr.	591	398	33	323,600	500,494	637,444
2 Qtr.	635	441	32	361,464	458,423	428,636
3 Qtr.	546	395	33	245,721	307,741	372,760
4 Qtr.	538	298	20	300,474	428,420	779,155
2009 1 Qtr.	413	310	25	229,652	340,788	299,597
2 Qtr.	553	345	16	264,856	365,418	428,503
3 Qtr.	574	396	28	211,361	404,049	605,188
4 Qtr.	566	479	29	237,948	429,962	696,898
2010 1 Qtr.	522	431	115	293,092	455,122	313,092
2 Qtr.	764	635	65	218,085	454,481	325,577
3 Qtr.	808	581	32	236,455	402,292	383,541
4 Qtr.	867	424	29	191,231	353,535	525,295
2011 1 Qtr.	398	332	18	211,368	506,616	771,981
2 Qtr.	441	369	29	220,428	449,695	416,100
3 Qtr.	388	309	21	214,821	546,900	506,626
4 Qtr.	352	248	21	233,303	476,800	610,905
2012 1 Qtr.	380	221	36	180,601	497,738	434,038
2 Qtr.	504	300	35	175,762	641,075	761,474
3 Qtr.	411	220	17	242,013	462,169	510,125
4 Qtr.	393	237	22	282,376	522,633	776,073
2013 1 Qtr.	300	238	26	274,780	762,220	861,031
2 Qtr.	391	354	31	307,609	743,540	656,466
3 Qtr.	447	310	20	329,790	558,964	1,418,215
4 Qtr.	405	270	33	294,541	514,560	765,840
2014 1 Qtr.	348	274	19	303,355	630,137	1,223,396
2 Qtr.	365	346	32	400,627	711,293	682,612
3 Qtr.	393	262	21	318,267	597,918	841,527
4 Qtr.	437	212	16	322,493	816,360	599,769
2015 1 Qtr.	401	298	12	348,881	697,842	1,459,578
2 Qtr.	443	283	11	413,505	628,123	734,182
3 Qtr.	426	240	14	412,396	821,270	749,990
4 Qtr.	444	245	5	396,622	802,097	1,109,000
2016 1 Qtr.	423	267	12	328,761	802,016	813,958
2 Qtr.	459	329	10	340,216	854,887	1,154,728
3 Qtr.	498	260	8	343,721	783,312	1,756,042
4 Qtr.	432	263	7	451,754	630,563	800,843
2017 1 Qtr.	454	308	12	363,514	725,176	444,544
2 Qtr.	523	456	22	373,405	806,963	876,045
3 Qtr.	435	277	12	354,686	926,784	921,238
4 Qtr.	463	271	20	379,659	823,868	1,219,015
2018 1 Qtr.	520	336	23	384,492	685,923	1,749,751
2 Qtr.	507	393	21	417,796	732,146	1,205,107
3 Qtr.	496	312	16	380,213	655,305	1,355,728
4 Qtr.	479	288	21	395,343	739,505	1,027,318
2019 1 Qtr.	457	310	15	376,890	760,328	538,949
2 Qtr.	577	403	17	421,455	685,184	992,788
3 Qtr.	643	375	17	342,588	777,048	768,031
4 Qtr.	727	331	17	366,835	695,666	1,680,310
2020 1 Qtr.	646	374	16	384,880	809,779	980,323
2 Qtr.	480	231	11	312,707	762,988	1,520,864
3 Qtr.	741	335	5	389,127	821,482	1,040,706

Source: Title Guaranty of Hawaii, Inc. based on Hawaii Department of Natural Resources, Bureau of Conveyances data. Calculations by Hawaii Department of Business, Economic Development & Tourism.

Table G-34. HOME SALES BY ORIGIN OF BUYER - HAWAII -- Co

Year	Number of homes purchased by			Average price of homes purchased by (in dollars)		
	Local buyers	Main-landers	Foreign buyers	Local buyers	Main-landers	Foreign buyers
	Percentage change from previous period					
2009	-8.8	-0.1	-16.9	-23.9	-8.0	-1.0
2010	40.6	35.4	145.9	-3.3	7.3	-33.1
2011	-46.7	-39.3	-63.1	-3.9	17.8	58.1
2012	6.9	-22.3	23.6	-0.8	9.3	11.3
2013	-8.6	19.8	0.0	39.7	19.6	41.7
2014	0.0	-6.7	-20.0	10.3	5.9	-6.2
2015	11.1	-2.6	-52.3	17.3	6.9	20.6
2016	5.7	5.0	-11.9	-7.3	5.7	11.7
2017	3.5	17.2	78.4	0.9	5.6	-17.8
2018	6.8	1.3	22.7	7.1	-13.8	47.7
2019	20.1	6.8	-18.5	-4.8	3.5	-24.9
2009 1 Qtr.	-30.1	-22.1	-24.2	-29.0	-31.9	-53.0
2 Qtr.	-12.9	-21.8	-50.0	-26.7	-20.3	0.0
3 Qtr.	5.1	0.3	-15.2	-14.0	31.3	62.4
4 Qtr.	5.2	60.7	45.0	-20.8	0.4	-10.6
2010 1 Qtr.	26.4	39.0	360.0	27.6	33.5	4.5
2 Qtr.	38.2	84.1	306.3	-17.7	24.4	-24.0
3 Qtr.	40.8	46.7	14.3	11.9	-0.4	-36.6
4 Qtr.	53.2	-11.5	0.0	-19.6	-17.8	-24.6
2011 1 Qtr.	-23.8	-23.0	-84.3	-27.9	11.3	146.6
2 Qtr.	-42.3	-41.9	-55.4	1.1	-1.1	27.8
3 Qtr.	-52.0	-46.8	-34.4	-9.1	35.9	32.1
4 Qtr.	-59.4	-41.5	-27.6	22.0	34.9	16.3
2012 1 Qtr.	-4.5	-33.4	100.0	-14.6	-1.8	-43.8
2 Qtr.	14.3	-18.7	20.7	-20.3	42.6	83.0
3 Qtr.	5.9	-28.8	-19.0	12.7	-15.5	0.7
4 Qtr.	11.6	-4.4	4.8	21.0	9.6	27.0
2013 1 Qtr.	-21.1	7.7	-27.8	52.1	53.1	98.4
2 Qtr.	-22.4	18.0	-11.4	75.0	16.0	-13.8
3 Qtr.	8.8	40.9	17.6	36.3	20.9	178.0
4 Qtr.	3.1	13.9	50.0	4.3	-1.5	-1.3
2014 1 Qtr.	16.0	15.1	-26.9	10.4	-17.3	42.1
2 Qtr.	-6.6	-2.3	3.2	30.2	-4.3	4.0
3 Qtr.	-12.1	-15.5	5.0	-3.5	7.0	-40.7
4 Qtr.	7.9	-21.5	-51.5	9.5	58.7	-21.7
2015 1 Qtr.	15.2	8.8	-36.8	15.0	10.7	19.3
2 Qtr.	21.4	-18.2	-65.6	3.2	-11.7	7.6
3 Qtr.	8.4	-8.4	-33.3	29.6	37.4	-10.9
4 Qtr.	1.6	15.6	-68.8	23.0	-1.7	84.9
2016 1 Qtr.	5.5	-10.4	0.0	-5.8	14.9	-44.2
2 Qtr.	3.6	16.3	-9.1	-17.7	36.1	57.3
3 Qtr.	16.9	8.3	-42.9	-16.7	-4.6	134.1
4 Qtr.	-2.7	7.3	40.0	13.9	-21.4	-27.8
2017 1 Qtr.	7.3	15.4	0.0	10.6	-9.6	-45.4
2 Qtr.	13.9	38.6	120.0	9.8	-5.6	-24.1
3 Qtr.	-12.7	6.5	50.0	3.2	18.3	-47.5
4 Qtr.	7.2	3.0	185.7	-16.0	30.7	52.2
2018 1 Qtr.	14.5	9.1	91.7	5.8	-5.4	293.6
2 Qtr.	-3.1	-13.8	-4.5	11.9	-9.3	37.6
3 Qtr.	14.0	12.6	33.3	7.2	-29.3	47.2
4 Qtr.	3.5	6.3	5.0	4.1	-10.2	-15.7
2019 1 Qtr.	-12.1	-7.7	-34.8	-2.0	10.8	-69.2
2 Qtr.	13.8	2.5	-19.0	0.9	-6.4	-17.6
3 Qtr.	29.6	20.2	6.3	-9.9	18.6	-43.3
4 Qtr.	51.8	14.9	-19.0	-7.2	-5.9	63.6
2020 1 Qtr.	41.4	20.6	6.7	2.1	6.5	81.9
2 Qtr.	-16.8	-42.7	-35.3	-25.8	11.4	53.2
3 Qtr.	15.2	-10.7	-70.6	13.6	5.7	35.5

Source: Title Guaranty of Hawaii, Inc. based on Hawaii Department of Natural Resources, Bureau of Conveyances data. Calculations by Hawaii Department of Business, Economic Development & Tourism